

REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT INCOME STATEMENT — RECONCILIATION WITH FINANCIAL STATEMENTS

	RTAKING EAR		Total amount under LPT PSC/PSCs	Other non-PSO commercial activities	TOTAL
1.1	Revenue from	passenger services			
1.2	PSC compensa	tion			
1.3	Non-repayable	e revenue from other public sources			
1.4	Other income	(except financial income)			
1	Total REVENU	E			
2.1	Costs of raw m	naterials, consumables and goods			
2.2	Costs for third	-party services			
2.3	Costs for use o	of third party assets			
2.4	Costs of perso	nnel			
2.5	Other charges				
2.6	Increases in fix	red assets for internal work (capitalised costs)			
2	Total COSTS*				
3 = 1-2	Gross operatin	g margin (GOM)			
4.1	Depreciation f	or self-financed assets			
4.2	Other deprecia	ations			
4.3	Impairment				
4.4	Provisions				
4	Non-cash cost	S			
5 = 3-4	Net operating	income (EBIT)			



REGULATORY ACCOUNTS — LOCAL PUBLIC TRANSPORT INCOME STATEMENT — SIMPLIFIED SCHEME PUBLIC SERVICE AWARDING ENTITY CONTRACT UNDERTAKING Passenger transport under PUBLIC SERVICE OBLIGATIONS Other commercial TOTAL activities included in the PSC BUS **NAVIGATION** BUS YEAR TROLLEYBUS TRAM UNDERGROUND (urban) (suburban) (inland) Revenue from passenger services PSC compensation Non-repayable revenue from other public sources Other income (except financial income) Total REVENUE Costs of raw materials, consumables and goods Costs for third-party services Costs for use of third party assets Costs of staff Other charges Increases in fixed assets for internal work (capitalised costs) Total COSTS * 3 = 1-2 Gross operating margin (GOM) Depreciation for self-financed assets Other depreciations Impairment **Provisions** Non-cash costs 5 = 3-4 Net operating income (EBIT)

^{*} The CC allocates only the revenues on the basis of actual receipts and allocates costs according to the percentages of revenue allocation (single automatic driver); hence there is no need to implement particularly complex analytical accounting systems, in relation to the size of the CCs subject to simplified regulatory accounting.



REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT PROFIT AND LOSS ACCOUNT — STANDARD SCHEME **PUBLIC SERVICE AWARDING ENTITY CONTRACT UNDERTAKING** Passenger transport under PUBLIC SERVICE OBLIGATIONS Other commercial TOTAL activities included in the PSC **NAVIGATION** BUS **BUS** YEAR **TROLLEYBUS** TRAM UNDERGROUND (inland) (urban) (suburban) Revenue from passenger services 1.1.1 Ticket sales Season ticket sales 1.1.2 1.1.3 Integrated ticket sales Compensation for fare reductions/exemptions 1.1.4 1.1.5 other PSC compensation 1.2.1 for transport services 1.2.2 for infrastructure management 1.2.3 for service level monitoring pursuant to Article 2 (461) of Law No 244/2007 1.2.4 Non-repayable revenue from other public sources 1.3.1 collective agreement contributions, sick pay, etc. 1.3.2 mandatory (rolling stock maintenance, safety, etc.) 1.3.3 other Other revenue (except financial income) rentals of immovable property to third parties for commercial purposes rental of advertising space to third parties 1.4.2 1.4.3 marketing activities (gadget sales, books ...) atypical commercial operation (travelling catering ...) 1.4.4 1.4.5 rental of rolling stock to third parties other (penalties on users) 1.4.6 **Total REVENUE** Costs of raw materials, consumables and goods 2.1.1 fuel and traction costs 2.1.2 spare parts and material for rolling stock maintenance 2.1.3 spare parts and material for infrastructure maintenance 2.1.4 other Costs for third-party services charges for access and use of infrastrcture 2.2.1 rolling stock maintenance 2.2.2 2.2.3 infrastructure maintenance



REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT PROFIT AND LOSS ACCOUNT — STANDARD SCHEME **PUBLIC SERVICE AWARDING ENTITY CONTRACT UNDERTAKING** Passenger transport under PUBLIC SERVICE OBLIGATIONS Other commercial activities included TOTAL in the PSC **NAVIGATION** BUS **BUS** YEAR **TROLLEYBUS** TRAM UNDERGROUND (suburban) (inland) (urban) 2.2.4 insurance policies (third-party motor liability, third-party liability, fire &theft...) 2.2.5 for utilities (water/sewage, electricity, telephone...) for professional services (law firms, technical firms...) 2.2.6 2.2.7 computer services 2.2.8 Costs for use of third-party assets 2.3.1 rental of immovable property 2.3.2 rental/leasing of rolling stock 2.3.3 other Cost of staff 2.4.1 drivers and staff for rolling stock movement 2.4.2 ticket vendors and inspection staff 2.4.3 maintenance staff (including cleaning) other (administration, information systems, etc.) 2.4.4 Other charges compensation/reimbursement to users 2.5.1 2.5.2 sanctions/penalties under the PSC 2.5.3 other (local taxes...) Increases in fixed assets for internal work (capitalised costs) Total COSTS 3 = 1-2 Gross operating margin (GOM) Depreciation for self-financed assets 4.1.1 rolling stock 4.1.2 infrastructure 4.1.3 property investment 4.1.4 other Other depreciations Impairment, losses and revaluation Provisions Non-cash costs Net operating income (EBIT) 5 = 3-4



REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT BALANCE SHEET — RECONCILIATION WITH FINANCIAL STATEMENTS UNDERTAKING Other non-PSO **Total amount under LPT TOTAL PSC/PSCs** commercial activities YEAR **ASSETS** Tangible fixed assets 1.1 Intangible fixed assets 1.2 1.3 Financial fixed assets 1.4 Other non-current assets 1 Total NON-CURRENT assets 2.1 **Current assets** 2.2 Cash and equivalents 2.3 Other current assets 2 Total CURRENT assets 3 Accruals and pre-payments 4 = 1 + 2 + 3 | Total ASSETS LIABILITIES Provisions for risks and charges 5.1 Severance payment (TFR) and other employee benefits 5.2 Medium- and long-term borrowings 5.3 Medium- and long-term operating liabilities 5.4 5.5 Other non-current liabilities 5 Total NON-CURRENT liabilities Short-term borrowings and current share of medium- and long-term borrowings 6.1 Short-term operating liabilities 6.2



REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT BALANCE SHEET — RECONCILIATION WITH FINANCIAL STATEMENTS

UNDER			Total amount under LPT	Other non-PSO	TOTAL
YE	AR		PSC/PSCs	commercial activities	
6.3	Other current	liabilities			
6	Total CURREN	T liabilities			
7	Accruals and	deferred income			
8 = 5 + 6 + 7	Total LIABILIT	IES			

9 = 4-8	CAPITAL EMPLOYED		
9.1	share capital		
9.2	reserves		
9.3	retained earnings (accumulated losses)		
9.4	operating result		
9.5	other		
E.G. 10 = 9	OWNERS' EQUITY		



REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT BALANCE SHEET — SIMPLIFIED SCHEME PUBLIC SERVICE AWARDING CONTRACT ENTITY UNDERTAKING Passenger transport Other commercial services under activities included **TOTAL PUBLIC SERVICE** in the PSC **OBLIGATIONS YEAR ASSETS** Tangible fixed assets 1.1 Intangible fixed assets 1.2 1.3 Financial fixed assets 1.4 Other non-current assets 1 Total NON-CURRENT assets 2.1 **Current assets** Cash and equivalents 2.2 2.3 Other current assets 2 Total CURRENT assets Accruals and pre-payments 4 = 1+2+3**Total ASSETS** LIABILITIES 5.1 Provisions for risks and charges



REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT BALANCE SHEET — SIMPLIFIED SCHEME PUBLIC SERVICE AWARDING CONTRACT ENTITY UNDERTAKING Passenger transport Other commercial services under activities included **TOTAL PUBLIC SERVICE** in the PSC **OBLIGATIONS YEAR** Severance payment (TFR) and other employee benefits 5.2 5.3 Long- and medium-term borrowings Medium- and long-term operating liabilities 5.4 Other non-current liabilities 5.5 Total NON-CURRENT liabilities ST borrowings and current share of MLT borrowings 6.1 6.2 Short-term operating liabilities 6.3 Other current liabilities 6 Total CURRENT liabilities 7 Accruals and deferred income 8 = 5 + 6 + 7Total LIABILITIES 9 = 4-|8| CAPITAL EMPLOYED Fixed assets (1.1 + 1.2 + 1.3) 11 **Net working capital (2.1-6.1-6.2)** 12



REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT BALANCE SHEET — SIMPLIFIED SCHEME PUBLIC SERVICE AWARDING CONTRACT ENTITY UNDERTAKING Passenger transport Other commercial services under activities included **TOTAL PUBLIC SERVICE** in the PSC **OBLIGATIONS YEAR Adjustments (5.1 + 5.2)** 13 Residual value of assets for takeover 14 NET INVESTED CAPITAL (Regulatory NIC)= 11+12-13-14 WACC for return on regulatory NIC



activities incl		REGU	JLATORY AC	COUNTING	— LOCAL	PUBLIC TF	RANSPORT				
VEAR	BALANCE SHEET — STANDARD SCHEME										
ASSETS 1. Tangble fixed assets 2. Intangble fixed assets 3. Interpretation of the common of the comm			AWARDII	NG ENTITY							
ASSETS	RTAK	KING		Passen	ger transport under P	UBLIC SERVICE OBLI	GATIONS		Other commercial	TOTAL	
1.11 Tangible fixed assets	AR				TROLLEYBUS	TRAM	UNDERGROUND		in the PSC		
1.11 Tangible fixed assets											
1.11 Tolling stock	ASS	SETS									
1.12 Infrastructure											
1.1.3 property investment	1										
1.14 Other											
Intangible fixed assets		•									
1.2.1 patents, licences and trademarks											
1.2.2 goodwill 1.2.3 other 3 Financial fixed assets 1.3.1 shareholdings 1.3.2 medium- and long-term financial activities 1.3.3 non-current receivables 1.3.4 other 4 Other non-current assets 1 Total NON-CURRENT assets 2.1.1 inventories 2.1.2 short-term financial assets 2.1.3 current receivables 2.1.3 current receivables 2.1.4 tax and social security receivables 2.1.5 other 2 Cash and equivalents 3 Other current assets 0 Charlow current assets 0 Charlow current assets 0 Charlow current assets											
1.2.3 other	+ ·	•									
Financial fixed assets	+ -										
1.3.1 shareholdings 1.3.2 medium- and long-term financial activities 1.3.3 non-current receivables 1.3.4 other 4 Other non-current assets 1 Total NON-CURRENT assets 1 Lurrent assets 2.1.1 inventories 2.1.2 short-term financial assets 2.1.3 current receivables 2.1.4 tax and social security receivables 2.1.5 other 2 Cash and equivalents 3 Other current assets 2 Total CURRENT assets	1										
1.3.2 medium- and long-term financial activities 1.3.3 non-current receivables 1.3.4 other 4 Other non-current assets 1 Total NON-CURRENT assets 1 Current assets 1 Current assets 1 Current assets 1 Linventories 2.1.1 inventories 2.1.2 short-term financial assets 2.1.3 current receivables 2.1.4 tax and social security receivables 2.1.5 other 2 Cash and equivalents 3 Other current assets 2 Total CURRENT assets	1										
1.3.3 non-current receivables		-									
Other non-current assets											
1 Total NON-CURRENT assets 1 Current assets 2.1.1 inventories	ot	ther									
1 Current assets	Othe	er non-current assets									
2.1.1 inventories		Total NON-CURRENT assets									
2.1.2 short-term financial assets	Curr	rent assets									
2.1.3 current receivables	in	nventories									
2.1.4 tax and social security receivables											
2.1.5 other 2 Cash and equivalents 3 Other current assets 2 Total CURRENT assets											
2 Cash and equivalents 3 Other current assets 2 Total CURRENT assets		·									
3 Other current assets 2 Total CURRENT assets	1										
2 Total CURRENT assets											
3 Accruals and prepayments	_										
4 = 1 + 2 + 3 Total ASSETS											



	REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT										
			BALAN	CE SHEET -	- STANDAR	D SCHEM	E				
	SERVICE TRACT		AWARDIN	NG ENTITY							
UNDER	TAKING			Passen	ger transport under Pl	UBLIC SERVICE OBLI	GATIONS		Other commercial activities included	TOTAL	
YE	AR		BUS (urban)	BUS (suburban)	TROLLEYBUS	TRAM	UNDERGROUND	NAVIGATION (inland)	in the PSC	TOTAL	
	LIABILITIES										
5.1	Provisions for risk	ks and charges									
5.2		ent (TFR) and other employee benefits					1				
5.3	Long- and mediur	m-term borrowings									
5.3.1	bonds and borre	owings									
5.3.2	other										
5.4	Long- and mediur	m-term borrowings									
5.4.1	non-current tro	ade payables									
5.4.2	other										
5.5	Other non-curren	t liabilities									
5	Total liabilities no										
6.1		nd current share of funding m/l									
6.2	Short-term opera										
6.2.1	current trade po										
6.2.2		ecurity payables									
6.2.3											
6.3	Other current liab										
6	Total CURRENT lia										
7	Accruals and defe	erred income									
8 = 5 + 6 + 7	Total LIABILITIES										
0.46	CADITAL FRADION	FD.									
9 = 4-8	CAPITAL EMPLOY										
11	Fixed assets (1.1 +	+12+13)									
12	Net working capit										
13	Adjustments (5.1										
14		assets for takeover									
	NET INVESTED CA	PITAL (Regulatory NIC)= 11+12-13-14									
	INTELLINATED CA	TIPE (NEGUIALOTY MIC) - 11T12-13-14									
	WACC for return of	on regulatory NIC									



	REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT											
	TECHNICAL DATA of LPT services											
	PUBLIC SERVICE CONTRACT			AWARDIN	IG ENTITY							
	UNDERTAKING						YEAR					
#		Unit of measure	BUS (urban)	BUS (sub-urban)	TROLLEYBUS	TRAM	UNDERGROUND	NAVIGATION (inland)	OTHER FIXED FACILITIES			
1	General information											
1.1	Mode of transport provided for in the PSC	yes/no										
1.2	Length of road, rail, inland waterway network	km										
1.3	Total stops	no										
	equipped stations (shelter, seating)	no										
	stops with information displays	no										
1.4	Warehouses (including workshops)	no										
1.5	Total warehouse area	m²										
	uncovered area	m²										
2	Rolling stock											
2.1	2-axle buses (1 module)	no										
2.2	3-axle buses (1 module)	no										
2.3	3-axle articulated buses (2 modules)	no										
2.4	2-axle bus + 2-axle trailer (2 modules)	no										
2.5	Average age of buses/trolleybuses	years										
2.6	1-car tram	no										
2.7	2-car tram	no										
2.8	Tram with 3 or more cars	no										
2.9	Average age of trams	years										
2.10	1-carriage underground	no										
2.11	2-carriage underground	no										
2.12	3-carriage underground	no										
2.13	Underground with 4 or more carriages	no										
2.14	Average age of underground carriages	years										
2.15	Other	no										



REGULATORY ACCOUNTING — LOCAL PUBLIC TRANSPORT TECHNICAL DATA of LPT services PUBLIC SERVICE CONTRACT AWARDING ENTITY UNDERTAKING YEAR Unit of **NAVIGATION** BUS BUS **OTHER FIXED TROLLEYBUS** TRAM UNDERGROUND (urban) (sub-urban) (inland) **FACILITIES** measure **Characteristics of service** 3.1 Total staff no drivers and staff for rolling stock movement no maintenance staff no other staff no 3.2 Passengers carried no Service production (not including subcontracting) cars * km Service production by subcontracting cars * km Indicator of demand pax * km 3.6 Indicator of supply seats * km (Final) commercial speed km/h Total tickets sold no single and daily tickets no weekly and monthly season tickets no annual season tickets no integrated tickets no Fuel consumption* TOE Power consumption kWh

Diesel 1 tonne = 1.017 TOE LPG 1 tonne = 1.099 TOE Petrol 1 tonne = 0.88 TOE Methane 1 cubic metre = 0.82 TOE

^{*} The equivalences set out by circular of 18/12/2014 of the Ministry of Economic Development are as follows:



List of august assessed		PSC 1	PSC 2			PSC x		
List of current personnel	1	2	 1	2		1		
Register number								
Date of recruitment								
Place of work								
Category of activity								
Professional level/area								
Role/qualification								
Disability, if any								
Qualifications								
Salary parameter/position								
Contract type (open-ended/fixed-term/other)								
Full/part time (include percentage)								
Expiry (if applicable)								
Salary: total cost per year								
Hours/year of actual service								