Institute for Transport Studies



Use of benchmarking by British regulators

Seminar on Yardstick Competition in Transport, Turin

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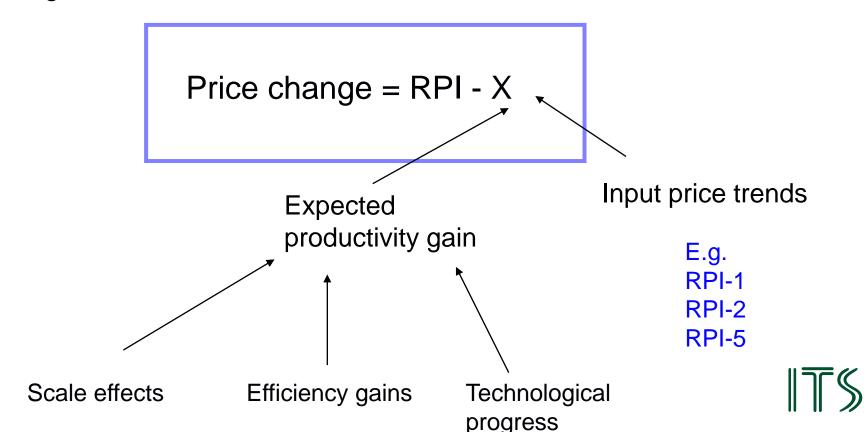
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RPI-X regulation has been credited with achieving very significant unit cost reductions in the UK

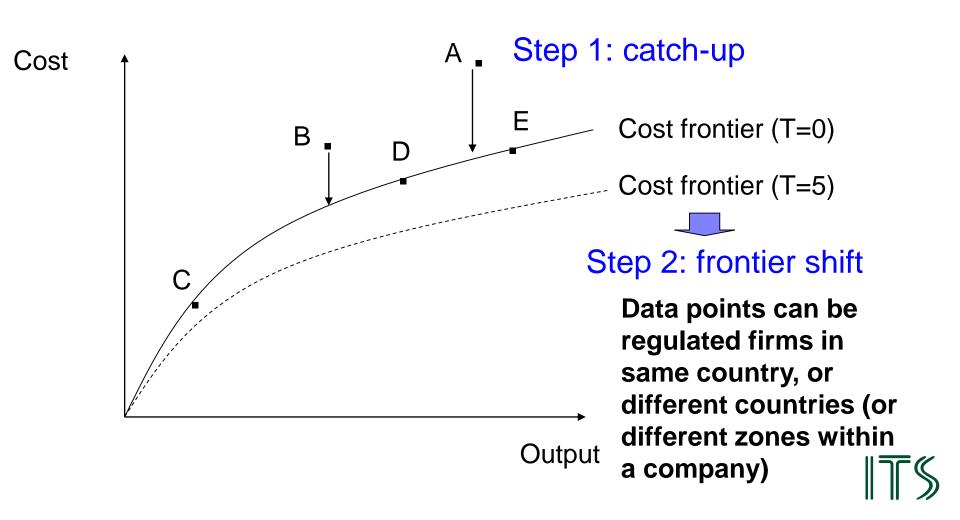
Efficiency benchmarking – or yardstick competition - is a key input into setting the X factor



Yardstick Competition Conceptual Approach



Regulator eliminates inter-company efficiency differences



Example: Rail International benchmarking study



- Panel data:13 European countries over 11 years
- Used by International Union of Railways (UIC) in its benchmarking
- Standard definitions to an extent

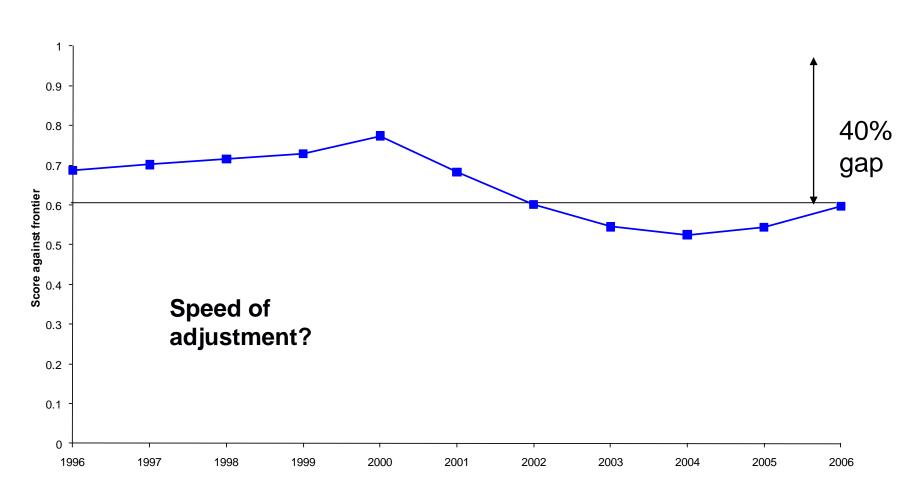
Cost Data	Network Size	Final Outputs	Network Characteristics
Maintenance costs	Track kilometres Route kilometres	Passenger train kilometres	Ratio of single track to route kilometres (as a measure of the extent of single /
Total costs (Maintenance +	Single track kilometres	Passenger tonne kilometres	multiple track)
renewals)			Proportion of track
	Electrified track kilometres	Total tonne kilometres	electrified
		Freight train kilometres	Number of stations per route km
		Freight tonne	
		kilometres	Number of switches per track km
		Total train kilometres	



Efficiency estimates for Network Rail



Profile of Network Rail Efficiency Scores: Flexible Cuesta00 Model



Implies a gap against the frontier of 40% in 2006



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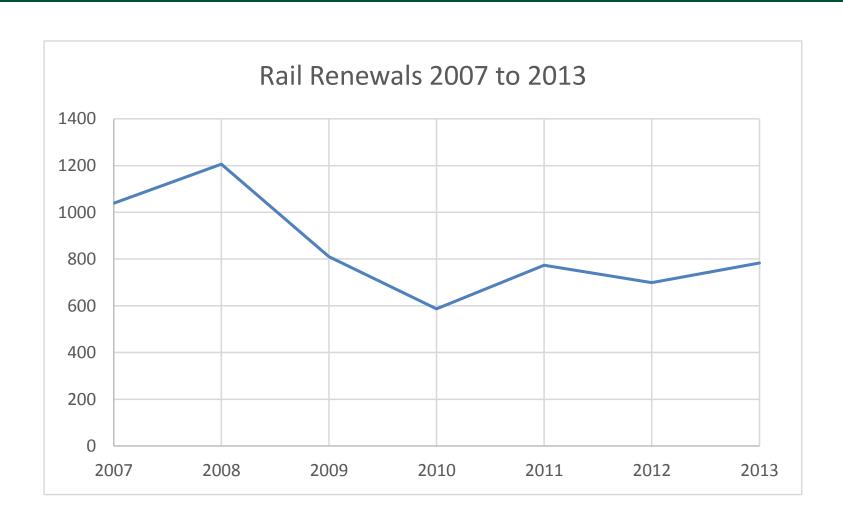
Regulatory challenges

- Do we believe the model? Will the companies accept it?
 - ☐ Eg. CMA enquiry in 2015;17 of 18 water companies accepted; 1 appeal
 - ☐ Engineering / management evidence?
 - Do different methods and specifications produce similar results?
- Time consuming to collect data set long-term commitment
- Modelling fundamental differences in characteristics and quality of railways
- Understanding uncertainty in efficiency modelling
- How to deal with lumpy / cyclical capital costs?



Lumpy capex renewals – rail (whole network)

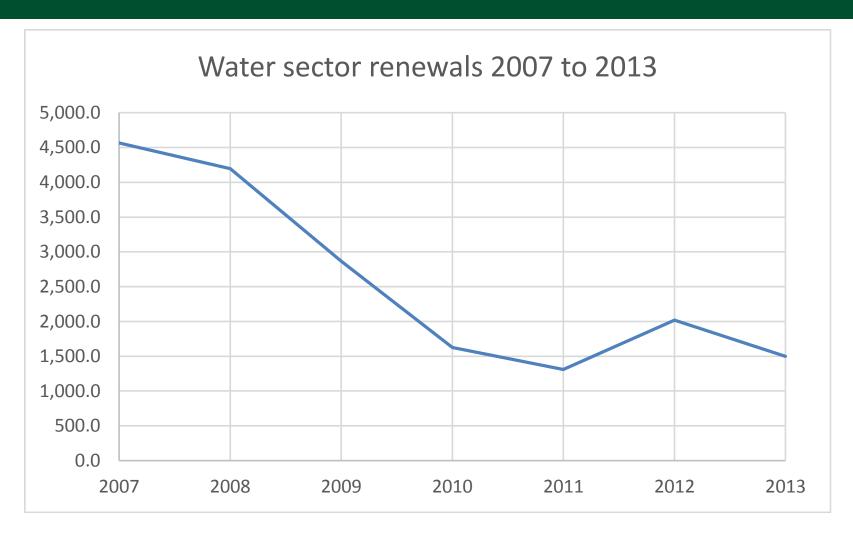






Lumpy capex renewals – water (industry)

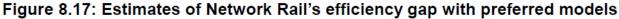


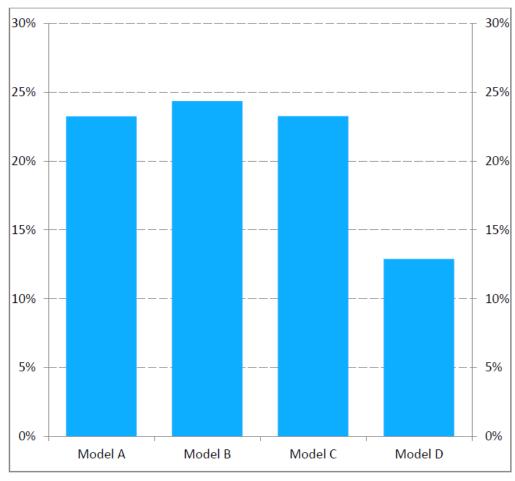


 There are solutions to this problem though they are not perfect...



Regulatory approaches to uncertainty





- 400/ fa
 - 16% for maintenance;
 20% for renewals

- Range 13-24%
- Ignoring the extremes would suggest a gap of 23% (ORR)
- Bottom-up engineering methods now starting to dominate though in rail regulation in Britain

Source: Office of Rail Regulation (2013)

Concluding remarks



- Britain: multiple decades of experience of economic regulation of privatised (and non-profit / state-owned) firms
- Cost benchmarking, combined with high powered incentives, credited with achieving substantial productivity gains
- Critical success factors?
- Good quality data; common definitions between firms; over time
- Appropriate cost efficiency model / use of multiple models
- Supporting evidence from business plans and bottom-up studies
- Use of regulatory judgement e.g. on speed of adjustment and special factors
- Transparency and communication esp. in GB system

